



How To Make Money with Digital Photography (A Lark Photography Book)

Dan Heller

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Whether you're toying with selling a few of your favorite digital photos or hoping to go completely professional, you need to read this comprehensive analysis of the business. It's utterly realistic about what to expect and how to gauge your own aptitude for making it in this highly competitive arena. The author, himself the owner of an extremely successful online stock photography company, begins by debunking misconceptions and defining the various possibilities open to photographers so they can pinpoint a compatible business model. An overview examines the different types of equipment and how they increase sales potential, and you're also given the lowdown on image management, advice on dealing with legal issues, ideas for establishing an online presence, and guidance on identifying buyers for your product.

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